

Position Overview

ProForce Law Enforcement is an innovative leader in the sale and distribution of law enforcement equipment and recognized for its excellence in creative marketing, technology, and world-class customer service. ProForce is currently seeking a **Regional Outside Sales Representative** for the State of Texas to join our hardworking team.

As a Regional Outside Sales Representative, you will have the unique opportunity to work with State, Local, and Federal law enforcement agencies. While working independently, you will plan and coordinate activities involving the sales process and act as the primary point of contact for our customers while cultivating relationships with new customers, attend trade shows and product training classes, and act as the company's representative to our manufactures within the region.

Ideal Candidate Would Possess

- The ability to travel up to 100% of the work week
- Prior Law Enforcement or military experience
- Outside sales experience
- Excellent oral and written communication skills.
- A demonstrated ability for planning and organization skills, handling multiple tasks, and working in a fast-paced environment.
- The ability to communicate in a professional and articulate manner with internal and external contacts at all levels.
- Strong computer skills, including Microsoft Office suite.
- Experience with Salesforce, CRM systems are a PLUS.
- A strong attention to detail.

Position Requirements

- Must possess a valid state motor vehicle operator license & clean driving record
- Must be at least 21 years of age.
- Able to pass a criminal background check and pre-employment drug screening.

Benefits

ProForce offers a generous benefits compensation package including a base salary + commission, voluntary benefits including medical, dental, vision and life insurance, optional flexible spending accounts, short-term/ long-term disability plans, employee and family life insurance plans, and a 401(k) plan with an unlimited 25% match!

About ProForce Law Enforcement

ProForce Law Enforcement is a major supplier of law enforcement firearms, non-lethal solutions, and duty gear. The company features an excellent selection from top manufacturers. ProForce proudly has operations in Prescott, Arizona and Brea, California, along with traveling law enforcement agency sales representatives throughout the western United States.

ProForce Law Enforcement is an equal opportunity employer, dedicated to promoting a culturally diverse workforce. All qualified applicants will receive consideration for employment without regards to race, color, religion, gender, or national origin. To apply for this position, resumes may be emailed to hr@davidsonsinc.com, faxed to 928-776-0344, or mailed to 6100 Wilkinson Drive, Prescott, AZ 86301.